

DARE TO LEAD

Successful people were not born to success. They have developed attitudes, behaviors and characteristics that will ensure them success.



“A leader creates his or her own future which drives their own personal success.”

There is an over abundance of managers and a huge lack of leaders. This situation clearly has a negative impact on an organization's ability to grow and compete.

A leader combines the vision and curiosity of a dreamer with the practical engineering of a builder. A leader is goal directed, looking forward with anticipation toward the attainment of measurable outcome goals. A leader is a person who sets goals and achieves results. Goals give an effective leader meaning and purpose, and serve as a continuous source of motivation in pursuit of organizational and individual success.

While many books have been written about leadership, it remains, for many a misunderstood and elusive quality. The capacity for leadership exists in everyone, but most people never take the time to develop it. Leadership is determination, courage, confidence, and the ability to get results!

Positive leadership assumes that goals can be accomplished, the job can be done, the problem can be solved, and the obstacles will be overcome. A leader creates his or her own future and drives the future success of an organization.

The Process

This Leadership Development process is a structured, open-ended pragmatic approach to leadership growth. It is a process designed to help individuals develop the attitudes, skills, and qualities necessary for personal and organizational leadership.

Attitude Development. Attitudes are the basis of all behavior; therefore, in order to develop or enhance leadership behavior, it is essential that we begin by developing positive, success-oriented attitudes.

Interpersonal Skills. Much of what a leader is involved in and therefore accomplishes involves other people. To be effective in this continuous challenge it is important to learn, understand, and use interpersonal skills effectively.

Goal Setting. Leadership, among other things, is the process of providing organizational direction and accomplishing necessary objectives. The goal accomplishment model provides the tools and process necessary to achieve more goals, more often, in order to maximize results and outcomes.

Critical Issues Covered in This Process

- Tapping Your Hidden Potential
- Motivation
- Behavior and Conditioning
- Attitude Development
- Personal and Organizational Goal Setting
- Roadblocks to Success
- Creative Power and Visualization
- Managing Your Time
- Communication
- Delegation
- Decision Making & Problem Solving

Outcomes

- Being More in Control of Your Future
- Reduction of Stress
- Ability to Accomplish More in Less Time
- Increased Productivity
- Enhanced Personal Balance
- Accelerated Goal Accomplishment

What you get with this Process

- Leadership Development Program including Text, Workbook and Audio program
- Behavior and Communications Style Analysis
- Personal Interests, Attitudes and Values Analysis
- Personal Performance Factors Profile
- Twelve Week fully facilitated workshops (1-2 hours per week)



Developing People for Results

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